

**ENTRY TEMPLATE :  
SALES TEAM OF THE YEAR**



**THE  
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**CLOSING DATE : THURSDAY MARCH 19<sup>TH</sup> 2026**



*This template is for illustrative purposes only to assist you in preparing your submissions.  
Entries can ONLY be submitted online via [www.mediaawards.ie](http://www.mediaawards.ie)*

## SALES TEAM OF THE YEAR ENTRY TEMPLATE

### Entry Details

Entry Title : \_\_\_\_\_

Entrant Organisation : \_\_\_\_\_

Client Organisation : \_\_\_\_\_

Contact Person : \_\_\_\_\_

Email : \_\_\_\_\_

Phone : \_\_\_\_\_

To be considered for Sales Team of the Year, entrants must have submitted a minimum of two entries into other categories in the 2026 Media Awards.

25% of the marks for Sales Team of the Year will be awarded based on shortlisting and success (Gold) in the 2026 Awards.

This Category is open to all media owner sales teams operating on the Island of Ireland between Jan 1st 2025 and March 19th 2026.

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CRITERIA	WEIGHT	WORD COUNT
Overview / Executive Summary		200
Success in 2025–2026	15%	150
Collaboration with Agencies & Clients	15%	150
Innovation	15%	150
Acknowledging Advertisers Needs	10%	100
Acknowledging Target Audience Needs	10%	100
Development of Sales Team Talent Base	10%	100
THE ORGANISERS WILL GATHER THE FOLLOWING		
Shortlisting's & Wins for Media Awards 2026	25%	
TOTAL	100%	950

## SUPPORT MATERIALS

### Required

- Company Logo (JPEG / PNG / GIF)
- Digital Presentation image (to be used at Awards Ceremony)

### Optional

- URL (e.g: Website or Video content such as a creative reel\*)
- With a maximum of five pieces of supporting content (e.g: Creative Images / Brochure / Product shot etc.\*)

## Judging Overview

**Entries will be judged and scored by a panel of judges based on the relevant criteria & weightings :**

- On the basis of this scoring a shortlist of 6 entries will be shortlisted and published.
- These 6 shortlisted entrants will go forward to present their entries 'live' to a panel of judges.
- Gold award will be awarded based on these presentations.

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**CONTACT**

**EMAIL :**

**[info@mediaawards.ie](mailto:info@mediaawards.ie)**

**WEB (LIVE CHAT) :**

**[www.mediaawards.ie](http://www.mediaawards.ie)**